HISTORIC HOUSE TRUST OF NEW YORK CITY, INC.
FINANCIAL STATEMENTS
(WITH INDEPENDENT AUDITOR'S REPORT)
FOR THE YEARS ENDED
JUNE 30, 2018 AND 2017

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### LEDERER, LEVINE & ASSOCIATES, LLC

CERTIFIED PUBLIC ACCOUNTANTS

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### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors
Historic House Trust of New York City, Inc.

We have audited the accompanying financial statements of Historic House Trust of New York City, Inc. which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Historic House Trust of New York City, Inc. as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Lederer, Levine & Associates, LLC

Lyndhurst, NJ November 15, 2018

### AS OF JUNE 30, 2018 AND 2017

|                                  | _   | 2018              | _    | 2017              |
|----------------------------------|-----|-------------------|------|-------------------|
| ASSETS                           |     |                   |      |                   |
| Cash and cash equivalents        | \$  | 654,903           | \$   | 368,988           |
| Contributions receivable         |     | 29,458            |      | 46,655            |
| Investments Proposid expanses    |     | 488,652<br>17,065 |      | 601,709<br>14,263 |
| Prepaid expenses                 | _   | 17,065            | -    | 14,203            |
| TOTAL ASSETS                     | \$_ | 1,190,078         | \$ = | 1,031,615         |
|                                  |     |                   |      |                   |
| LIABILITIES                      |     |                   |      |                   |
| Accounts payable                 | \$  | 59,582            | \$   | 18,124            |
| Accrued expenses                 | _   | 28,531            | _    | 23,813            |
| TOTAL LIABILITIES                |     | 88,113            |      | 41,937            |
|                                  |     |                   | _    |                   |
| NET ASSETS                       |     |                   |      |                   |
| Unrestricted                     |     | 291,513           |      | 169,926           |
| Temporarily restricted           |     | 358,952           |      | 368,252           |
| Permanently restricted           | _   | 451,500           |      | 451,500           |
| TOTAL NET ASSETS                 | _   | 1,101,965         | _    | 989,678           |
| TOTAL LIABILITIES AND NET ASSETS | \$_ | 1,190,078         | \$ _ | 1,031,615         |

### HISTORIC HOUSE TRUST OF NEW YORK CITY, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2018

|   | Ur | restricted | _   | Temporarily<br>Restricted | Permanentl<br>Restricted              | y<br>      | Total     |
|---|----|------------|-----|---------------------------|---------------------------------------|------------|-----------|
| Support and Revenue:                        | •  |            | _   | _                         |                                       |            |           |
| Contributions:                              |    |            |     |                           |                                       |            |           |
| Foundations                                 | \$ | 17,820     | \$  | 30,000                    | \$                                    | \$         | 47,820    |
| Government grants                           |    | 3,500      |     | 472,851                   |                                       |            | 476,351   |
| Corporations                                |    | 15,410     |     |                           |                                       |            | 15,410    |
| Individuals                                 |    | 94,269     |     |                           |                                       |            | 94,269    |
| Donated services, materials and facilities  |    | 746,256    |     |                           |                                       |            | 746,256   |
| Special event (net of expenses of \$79,306) |    | 377,594    |     |                           |                                       |            | 377,594   |
| Memberships                                 |    | 14,000     |     |                           |                                       |            | 14,000    |
| Investment income                           |    | 22,784     |     | 36,566                    |                                       |            | 59,350    |
| Miscellaneous income                        |    | 41,638     |     | 10                        |                                       |            | 41,648    |
| Net assets released from restrictions       |    | 548,727    |     | (548,727)                 |                                       |            | ,         |
| Total Support and Revenue (Loss)            | _  | 1,881,998  | _   | (9,300)                   |                                       |            | 1,872,698 |
| Expenses:                                   |    |            |     |                           |                                       |            |           |
| Program services                            |    | 1,432,450  |     |                           |                                       |            | 1,432,450 |
| Management and general                      |    | 206,284    |     |                           |                                       |            | 206,284   |
| Fundraising                                 |    | 121,677    | _   |                           | <del></del>                           |            | 121,677   |
| Total Expenses                              |    | 1,760,411  | _   | <del></del>               | · · · · · · · · · · · · · · · · · · · |            | 1,760,411 |
| Change in Net Assets                        |    | 121,587    |     | (9,300)                   |                                       |            | 112,287   |
| Net assets, beginning of year               |    | 169,926    |     | 368,252                   | 451,500                               | <u>)</u> _ | 989,678   |
| Net assets, end of year                     | \$ | 291,513    | \$_ | 358,952                   | \$ <u>451,500</u>                     | <u> </u>   | 1,101,965 |

### HISTORIC HOUSE TRUST OF NEW YORK CITY, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2017

|   | Ų   | Inrestricted |     | Temporarily<br>Restricted |    | ermanently<br>Restricted               |    | Total     |
|---|-----|--------------|-----|---------------------------|----|--|----|-----------|
| Support and Revenue:                        |     |              | *   |                           |    |  |    |           |
| Contributions:                              |     |              |     |                           |    |  |    |           |
| Foundations                                 | \$  | 35,750       | \$  |                           | \$ |  | \$ | 35,750    |
| Government grants                           |     | 11,470       |     | 361,859                   |    |  |    | 373,329   |
| Corporations                                |     | 21,225       |     |                           |    |  |    | 21,225    |
| Individuals                                 |     | 50,413       |     | 2,083                     |    |  |    | 52,496    |
| Donated services, materials and facilities  |     | 617,899      |     |                           |    |  |    | 617,899   |
| Special event (net of expenses of \$49,881) |     | 195,739      |     |                           |    |  |    | 195,739   |
| Memberships                                 |     | 2,100        |     |                           |    |  |    | 2,100     |
| Investment income                           |     | 39,932       |     | 55,195                    |    |  |    | 95,127    |
| Miscellaneous income                        |     | 32,674       |     |                           |    |  |    | 32,674    |
| Net assets released from restrictions       |     | 468,512      | -   | (468,512)                 | _  |  |    |           |
| Total Support and Revenue (Loss)            |     | 1,475,714    | -   | (49,375)                  |    | ······································ | _  | 1,426,339 |
| Expenses:                                   |     |              |     |                           |    |  |    |           |
| Program services                            |     | 1,201,986    |     |                           |    |  |    | 1,201,986 |
| Management and general                      |     | 207,762      |     |                           |    |  |    | 207,762   |
| Fundraising                                 | _   | 154,946      | _   |                           |    |  |    | 154,946   |
| Total Expenses                              | _   | 1,564,694    | -   |                           | _  | <del></del>                            | _  | 1,564,694 |
| Change in Net Assets                        |     | (88,980)     |     | (49,375)                  |    |  |    | (138,355) |
| Net assets, beginning of year               |     | 258,906      | -   | 417,627                   |    | 451,500                                |    | 1,128,033 |
| Net assets, end of year                     | \$_ | 169,926      | \$_ | 368,252                   | \$ | 451,500                                | \$ | 989,678   |

### HISTORIC HOUSE TRUST OF NEW YORK CITY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

|   |                     |         |                        | Support | ing S |             |      |           |
|---|---------------------|---------|------------------------|---------|-------|-------------|------|-----------|
|   | Program<br>Services |         | Management and General |         | _     | Fundraising |      | Total     |
| Salaries and related expenses                     | \$                  | 660,528 | \$                     | 118,965 | \$    | 79,207      | \$   | 858,700   |
| Restoration                                       |                     | 472,851 |                        |         |       |             |      | 472,851   |
| Insurance   |                     | 41,478  |                        | 7,105   |       |             |      | 48,583    |
| Contributions for maintenance and                 |                     |         |                        |         |       |             |      |           |
| management of the historic houses                 |                     | 112,478 |                        |         |       |             |      | 112,478   |
| Professional and consultant fees                  |                     | 26,070  |                        | 48,764  |       | 19,745      |      | 94,579    |
| Special event                                     |                     |         |                        |         |       | 84,043      |      | 84,043    |
| Occupancy   |                     | 49,151  |                        | 8,774   |       | 6,875       |      | 64,800    |
| Supplies  |                     | 1,825   |                        | 327     |       | 256         |      | 2,408     |
| Travel and conferences                            |                     | 1,848   |                        | 329     |       | 258         |      | 2,435     |
| Telephone   |                     | 38,267  |                        | 6,830   |       | 5,353       |      | 50,450    |
| Administrative expenses                           |                     | 18,245  |                        | 15,095  |       | 5,171       |      | 38,511    |
| Advertising                                       |                     | 9,175   |                        |         |       |             |      | 9,175     |
| Membership fees                                   |                     | 534     |                        | 95      | _     | 75          |      | 704       |
| Totals  | 1,                  | 432,450 | _                      | 206,284 |       | 200,983     |      | 1,839,717 |
| Less: expenses deducted directly from revenues on |                     |         |                        |         |       |             |      |           |
| the statement of activities                       |                     |         | ***                    | ···     | _     | 79,306      |      | 79,306    |
| Total Expenses                                    | \$ <u>1</u> ,       | 432,450 | \$                     | 206,284 | \$    | 121,677     | \$ _ | 1,760,411 |

### HISTORIC HOUSE TRUST OF NEW YORK CITY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2017

|   |       |           | Supporting Services |             |     |             |      |           |
|---|-------|-----------|---------------------|-------------|-----|-------------|------|-----------|
|   |       | Program   |                     | Management  |     |             |      |           |
|   | _     | Services  |                     | and General | -   | Fundraising |      | Total     |
| Salaries and related expenses                     | \$    | 574,932   | \$                  | 101,002     | \$  | 101,001     | \$   | 776,935   |
| Restoration                                       |       | 363,609   |                     |             |     |             |      | 363,609   |
| Insurance   |       | 45,495    |                     | 7,139       |     |             |      | 52,634    |
| Contributions for maintenance and                 |       |           |                     |             |     |             |      |           |
| management of the historic houses                 |       | 107,906   |                     |             |     |             |      | 107,906   |
| Professional and consultant fees                  |       | 41,539    |                     | 68,942      |     | 23,034      |      | 133,515   |
| Special event                                     |       |           |                     |             |     | 61,062      |      | 61,062    |
| Occupancy   |       | 42,211    |                     | 11,476      |     | 11,113      |      | 64,800    |
| Supplies  |       | 1,902     |                     | 517         |     | 501         |      | 2,920     |
| Travel and conferences                            |       | 1,872     |                     | 509         |     | 493         |      | 2,874     |
| Telephone   |       | 3,844     |                     | 1,045       |     | 1,011       |      | 5,900     |
| Administrative expenses                           |       | 10,904    |                     | 17,014      |     | 6,498       |      | 34,416    |
| Advertising                                       |       | 7,339     |                     |             |     |             |      | 7,339     |
| Membership fees                                   | _     | 433       |                     | 118         |     | 114         | _    | 665       |
| Totals  | ***** | 1,201,986 |                     | 207,762     | -   | 204,827     | _    | 1,614,575 |
| Less: expenses deducted directly from revenues on |       |           |                     |             |     |             |      |           |
| the statement of activities                       |       |           |                     |             | -   | 49,881      | _    | 49,881    |
| Total Expenses                                    | \$    | 1,201,986 | \$                  | 207,762     | \$_ | 154,946     | \$ _ | 1,564,694 |

### HISTORIC HOUSE TRUST OF NEW YORK CITY, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

|  | 2018        |                                      |         | 2017  |
|--|-------------|--------------------------------------|---------|---|
| Cash Flows From Operating Activities:  |             |                                      |         |   |
| Change in net assets   | \$          | 112,287                              | \$      | (138,355)   |
| Adjustments to reconcile change in net assets to<br>net cash provided (used) by operating activities:  |             |                                      |         |   |
| Unrealized losses (gains) on investments<br>Realized gains on investments  |             | 3,324<br>(50,018)                    |         | (32,086)<br>(55,418)                              |
| Changes in operating assets and liabilities:   |             |                                      |         |   |
| Contributions receivable Prepaid expenses Accounts payable Accrued expenses Deferred revenue   | <del></del> | 17,197<br>(2,802)<br>41,458<br>4,718 | _       | 62,174<br>5,432<br>(3,390)<br>(6,829)<br>(15,573) |
| Net cash provided (used) by operating activities   |             | 126,164                              | ,,,,,,, | (184,045)   |
| Cash Flows From Investing Activities: Purchases of investments Proceeds from sales of investments  Net cash provided by investing activities |             | (43,739)<br>203,490<br>159,751       |         | (32,731)<br>180,656<br>147,925                    |
| Net increase (decrease) in cash and cash equivalents   |             | 285,915                              |         | (36,120)  |
| Cash and cash equivalents, beginning of year   |             | 368,988                              |         | 405,108   |
| Cash and cash equivalents, end of year   | \$          | 654,903                              | \$      | 368,988   |
| Supplementary Disclosure of Cash Flow Information: Cash paid during the year for interest  | \$          | -0-                                  | \$      | -0-   |

### Note 1 - Organization

Historic House Trust of New York City, Inc. ("HHT"), is a nonprofit organization that operates in tandem with the New York City Department of Parks & Recreation to aid in, and insure the preservation of, 23 city-owned historic properties located in parks in all five boroughs. We believe historic sites are not static antiquities – they are living institutions uniquely poised to address current issues while retaining their connections to the past. HHT is therefore dedicated to preserving our sites, protecting their collections, engaging diverse audiences, educating visitors and sustaining the nonprofit organizations that operate our houses. The majority of HHT's support is derived from the City of New York (see Note 8), contributions and a special event.

HHT is incorporated in the State of New York as a nonprofit organization and is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. Contributions to HHT are tax deductible within the limits prescribed by such regulations.

### Note 2 – Summary of significant accounting policies:

### Basis of presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP).

### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Cash and cash equivalents

Cash and cash equivalents include all cash balances and highly liquid investments with an original maturity of three months or less when acquired. HHT places its temporary cash investments with high credit quality financial institutions. At times, such amounts may exceed federally insured limits.

### Contributions

Contributions are recognized when the donor makes a gift to HHT that is, in substance, unconditional. Contributions received are recorded as increases in unrestricted, temporarily restricted or permanently restricted net assets depending on the existence and/or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions receivable due in one year are recorded at their net realizable value. When material, contributions receivable due in more than one year are recorded at the present value using risk free interest rates to discount the amounts applicable to the years in which the contributions are to be received.

### <u>Investments</u>

Investments are carried at fair value with unrealized gains and losses included in the statement of activities. Investments that are received as gifts are recorded at their fair value at the date of gift, which then becomes their cost.

### <u>Equipment</u>

Equipment is recorded at cost or, if contributed, based upon an estimated value at date of contribution. Depreciation is provided over the estimated useful lives of the respective assets on a straight-line basis.

### Restrictions on net assets

Temporarily restricted net assets consist of purpose and time restricted contributions. Permanently restricted net assets consist of net assets restricted in perpetuity by the donor.

### Note 2 - Summary of significant accounting policies (continued):

### Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### Fair value measurements

In accordance with US GAAP, HHT reports a fair value measurement of all applicable assets and liabilities.

### Accounting for uncertainty in income taxes

HHT has adopted the provisions of the Financial Accounting Standards Board's ("FASB") ASC Topic 740, *Income Taxes*, relating to accounting and reporting for uncertainty in income taxes, Management has determined that there are no material uncertain tax provisions that require recognition or disclosure in the financial statements.

### Subsequent events

HHT has evaluated subsequent events through November 15, 2018 which is the date the financial statements were available to be issued.

### Note 3 - Contributions receivable

Contributions receivable consist of the following:

Unconditional promises to be collected in:

|                        | 2018            | 2017         |
|------------------------|-----------------|--------------|
| Less than one year     | \$ 25,9         | 38 \$ 40,635 |
| One year to five years | 3.5             | 6,020        |
| , ,                    | \$ <u>29,</u> 2 | <u> </u>     |

### Note 4 - Government Grant - Sole Source Contract

The City of New York (the "City"), a municipal corporation of the State of New York acting by and through the Commissioner of the Department of Parks & Recreation (the "Department"), and HHT entered into a number of agreements to provide funding for the restoration of eligible sites as follows:

On July 12, 2007, HHT entered into an agreement, which provides for reimbursements of up to a maximum of \$5,000,000. Revenue is earned as the restoration services are performed on eligible sites. The original duration of the agreement was 1,095 consecutive calendar days from the commencement date. The expiration date of the agreement had been extended to June, 2011. Funding under the agreement that has been encumbered by the City remains available to reimburse expenditures for those projects specified in the agreement.

In June, 2011, HHT entered into an agreement with the City of New York for the restoration of eligible sites. The maximum contract amount is \$5,000,000. The term of the contract is 1,095 consecutive calendar days from the commencement date. Funding under the agreement that has been encumbered by the City remains available to reimburse expenditures for those projects specified in the agreement.

In September, 2015 HHT entered into a new agreement with the City of New York for the restoration of eligible sites. The maximum contract is \$10,000,000. The term of the contract is September 24, 2015 to September 24, 2020.

For the fiscal years ended June 30, 2018 and 2017, \$472,851 and \$355,659, respectively, was earned by HHT under these agreements.

### Note 5 - Investments

Investments at fair market value consist of the following at June 30:

|   | _   | 2018    | _            | 2017    |
|---|-----|---------|--------------|---------|
| Mutual Funds – Equities   | \$  | 450,309 | \$           | 560,150 |
| Mutual Funds – Alternative investments                                    |     |         |              | 18,797  |
| Mutual Funds – Fixed Income   |     | 32,470  |              | 15,016  |
| Equities  |     | 5,873   |              | 7,746   |
|   | \$_ | 488,652 | \$ <u></u> . | 601,709 |
| Investment income consisted of the following for the years ended June 30: |     |         |              |         |
|   | _   | 2018    | _            | 2017    |
| Interest and dividends  | \$  | 12,656  | \$           | 7,623   |
| Unrealized (losses) gains   |     | (3,324) |              | 32,086  |
| Realized gains  |     | 50,018  |              | 55,418  |
| ·   | \$_ | 59,350  | \$_          | 95,127  |

As stated in Note 2, HHT values its financial assets and liabilities in accordance with U.S. GAAP. As defined in U.S. GAAP, fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, U.S. GAAP establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three broad levels.

The fair value of HHT's investments as of and for the years ended June 30, 2018 and 2017 were all measured using Level 1 inputs, which are valued at quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

### Note 6 - Donated services, materials and facilities

For the fiscal years ended 2018 and 2017, the City of New York, Department of Parks & Recreation (the "Department") paid certain costs on behalf of HHT. The Department's cost is considered to be equivalent to the fair value of the donated services, materials and facilities.

Included in donated services, materials and facilities are the following for the years ended June 30:

|                                    | 2018              | 2017       |
|------------------------------------|-------------------|------------|
| Salaries and fringe benefits       | \$ 592,098        | \$ 500,212 |
| Computer equipment                 | 279               | 559        |
| Office space (occupancy)           | 64,800            | 64,800     |
| Maintenance of the historic houses | 37,909            | 37,652     |
| Professional fees                  |                   | 7,549      |
| Telephone                          | 50,450            | 5,900      |
| Computer maintenance               | 720               | 1,227      |
| ·                                  | \$ <u>746,256</u> | \$ 617,899 |

#### Note 7 - Restrictions on net assets

Temporarily restricted net assets are restricted for the preservation and promotion of specific historic properties with which HHT is entrusted.

Temporarily restricted net assets consist of the following at June 30:

|                               | 2018              | 2017              |
|-------------------------------|-------------------|-------------------|
| Latimer Now and Dyckman Now   | \$ 7,212          | \$ 9,388          |
| Curatorial program            | 23,880            | 23,880            |
| Dyckman Farmhouse Museum      | -0-               | -0-               |
| Landmark Preservation program | 49,614            | 49,604            |
| Property management program   | 18,618            | 18,618            |
| Five funds:                   |                   |                   |
| Community engagement          | -0-               | 29,837            |
| Curatorial                    | -0-               | -0-               |
| Education and public programs | -0-               | -0-               |
| Emergency maintenance         | 23,440            | 47,302            |
| Essential support             | ~O~               | -0                |
| Program support               | 10,000            | -0-               |
| Promotion and marketing       | 5,000             | 5,000             |
| Endowment fund earnings       | _221,188          | 184,623           |
| <u>-</u>                      | \$ <u>358,952</u> | \$ <u>368,252</u> |

Permanently restricted net assets consist of permanent endowment funds, the income from which can be used to defray operating expenses.

#### Note 8 - Endowments

HHT classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by HHT in a manner consistent with the standard of prudence prescribed by applicable laws and regulations.

HHT has adopted the New York enacted version of the Uniform Prudent Management of Institutional funds Act, referred to as NYPMIFA, and HHT has interpreted New York State nonprofit law as requiring the preservation of the historical dollar value of the original donor restricted endowment gift as of the gift date, absent explicit donor stipulations to the contrary.

HHT considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: 1) the duration and preservation of the various funds, (2) the purposes of HHT and donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of HHT, and (7) HHT's investment policies.

### Note 8 - Endowments (continued)

### **Endowment investment and spending policies**

HHT has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of these endowment assets over the long-term. HHT's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. Actual returns in any given year may vary from this amount. To satisfy its long-term rate-of-return objectives, HHT relies on an investment policy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). HHT targets a diversified asset allocation to achieve its long-term return objectives within prudent risk parameters. HHT has a policy of appropriating for expenditure investment earnings as needed.

Changes in endowment net assets consist of the following for the years ended June 30, 2018 and 2017:

|   | 2018        |                               |                           |                               |
|---|-------------|-------------------------------|---------------------------|-------------------------------|
|   |             | Temporarily<br>Restricted     | Permanently<br>Restricted | Total                         |
| Endowment net assets, June 30, 2017<br>Interest and dividends<br>Net appreciation |             | \$ 184,623<br>8,629<br>27,936 | \$ 451,500                | \$ 636,123<br>8,629<br>27,936 |
| Endowment net assets, June 30, 2018   |             | \$ <u>221,188</u>             | \$ <u>451.500</u>         | \$ 672,688                    |
|   | <u>2017</u> |                               |                           |                               |
| Endowment net assets, June 30, 2016<br>Interest and dividends<br>Net appreciation |             | \$ 129,428<br>4,835<br>50,360 | \$ 451,500                | \$ 580,928<br>4,835<br>50,360 |
| Endowment net assets, June 30, 2017   |             | \$ <u>184,623</u>             | \$_451,500                | \$ <u>636,123</u>             |

### Note 9 - Special events

HHT conducts an annual fundraising gala in which a portion of the gross proceeds paid by the participants represents the fair value of the benefits received by the participants attending the event.

The following event was held during the years ended June 30, 2018 and 2017:

|                                      | 2018              | 2017              |
|--------------------------------------|-------------------|-------------------|
| Founders Award Gala – Gross Revenues | \$ <u>456,900</u> | \$ <u>245,620</u> |

### Note 10 - Cash or deferred profit sharing plan

HHT has a cash or deferred profit sharing plan covering all employees who have completed six months of service, work at least 83.3 hours each month and are scheduled to work 1000 hours in a 12-month benefit period. The participants may contribute up to certain maximums set by the federal government each year, and HHT may match the contribution up to \$2,500 annually. Total expense for the years ended June 30, 2018 and 2017 was approximately \$1,598 and \$2,011, respectively.